

- Highly likely to recommend

Bought a home in 2012.

Summary:

Linda has been helping us with a home purchase recently and the escrow will close soon. Looking for a dream house is just the very first step in the long journey – that's one thing I learned and we wouldn't be able to understand that until we finally entered into a contract and started to deal with inspection, loan application, etc.

As we buyer's agent, Linda was very patient showing us various houses and she would definitely recommend "no" if her professional experience tells it's not a good buy vs. urge the client to make an offer and get the deal done. She kindly spent a few months with us to help us understand the market and be comfortable with the purchase. Our seller was very stubborn on price and even didn't want to counter, but Linda showed exceptional negotiation skills to help us get the price in our mind. I especially want to point this out since that's how agents make a difference in every single purchase/sale and not every agent could provide this service of same quality. The loan application was stressful as every buyer is experiencing nowadays and many times we need seller's collaboration on the paper work ...but we could imagine that seller gave Linda hard times sometimes since the process is so tedious and the seller is not obligated to help all the time. However, Linda would never miss any of the key deliverables and always made sure we are protected.

At the end of the day, we get our new home! Millions of thanks for Linda's help! If you have her and her team help you, you'll never regret and you get one more friend. I seldom write reviews on internet ...but this time I want to share it with people since it's worth my time providing people recommendations for this type of big deals.  
Posted by user274552 on 02/28/2012