

- Highly likely to recommend

Sold a Single Family home in 2010 for approximately \$1050k in Weibel, Fremont, CA.

Summary:

Linda was our agent when we sold our house in August 2010. She did an excellent job and I'd strongly recommend her if anyone is looking for a selling agent in the Fremont area. We didn't know Linda before this transaction. We did hear that she's an agent with great staging skills. A couple friends of us have used her service to sell their houses before. The feedback has been very good. We interviewed a couple agents before we decided to go with Linda. We chose her because she sounded very straight forward and she demonstrated intimate knowledge about houses in the neighborhood. Both my wife and I felt very comfortable working with her. Selling agents usually ask sellers to remodel part of the house to give it a face-lift before putting it on the market. We were pleasantly surprised to find out that how reasonable Linda is, when it comes to how much remodeling she considers necessary. She provided a short list of things to upgrade and fix. As a result, we would have a much nicer looking house without breaking the bank.

Anyone that ever sold a house would recognize that it's a lengthy and tedious process. There are lots of things you have to take care, such as moving, cleaning up, upgrade and so on. Unless you want to sell the house as is, a lot of work need to be done within a fairly short period of time. Linda really helped in this process. She recommended competent, yet affordable, contractors to do the upgrade, helped us pick new lighting, decided the colors to paint the house with and coordinated all the activities. Then it came the staging time. She really transformed the look of the house magically! The house looked so nice after her staging effort, my 10-year old niece actually asked us to take the house back. One thing Linda impressed me most is how passionate she is about the whole process. She's very detail-oriented. She made sure the contractors and staging company work hard to meet her high standard. And she actually enjoyed presenting the house to potential buyers during open house after putting in all the hard work. I believe people can do an excellent job only if they are passionate about what they do. Linda is one of such people. The result spoke for itself. We got 5 offers after a single weekend's open

house and the house was sold in a month.

Throughout the process, Linda worked very hard for us. She made herself available to us almost 7-days a week. If she couldn't answer our call, she always called us back shortly after. She always gave us update immediately if anything came up. It's not easy, consider the fact that she was working to sell 3-4 houses at the time. She never pushed us to make a decision on the spot and she's played a very good assistant's role. In my opinion, she added a lot of value by making the process smooth and relatively painless. I'd hire her within a hear-beat if I need to sell another house.

Jian Ma

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- Posted by [qiao fan](#) on 03/03/2011