

Sold a home in 2012.

Summary:

Strongly Recommend Linda and Leon (Elite Realty) !  
Ardenwood/Forest Park Home Sold April 2012. The question of who to sell our home and meeting Linda Young was a fortuitous and fruitful process that began in the fall of 2011, after meeting with two other realtors. Why Linda? We show her post sign the Ardenwood area, even though she is showcasing mostly in the Mission San Jose areas, and invited for a meeting to hear her sales approach. In that brief meeting, we both felt at ease and certain that Linda had our interest and concerns in mind on the strategies of how, when and what to prepare in advance before setting up the house for sale. Our situation was that we were buying a new home to be built, yet did not have a firm date on the foundation to complicate the mix in planning a smooth sell/move date. Linda listened intently, and assured us on a timetable to prep the house with detail to help us get the house in the best presentable stage, first by having an inspection exterior and interior for key areas that needed attention, suggesting contractors that know and meets her high standards and expectations of workmanship, all the while and having personal artifacts/pictures removed, large items moved out to storage to get ready for "stage" to show. And early January, we signed with Linda Young as our Seller's agent! And began the process to stage and transform our house to be showcased-ready. Day or night, weekdays or weekends, she was always there to hear our multitudes of questions and concerns, assuring us that it would be taken care of. Her advice, tips and immediate concerns relieved us of many anxious moments and that is the professional side, her profile with patience, courtesy and high standards for results and that she is always going the extra distance to meet our needs, really showing us personal cares and concerns. We felt at ease with her attention and focus to detail, expertise and experience for a smooth process. Leon collaborated with a prospective buyer, long story short; we were in agreement for sale of our house of twenty-three years and closed in early April. We've had a wonderful relation and a friend in knowing both Linda and Leon throughout the house selling process. I will gladly share our experience in recommending this team as Linda has made our experience into a wonderful and memorable event. Linda and Leon, thank you very much